



# Uwe Gromen

Sales Consultant

Uwe Gromen used to work as a financial analyst and financial manager, but as a people person, he prefers a career where he can deal with successful and interesting people from a range of backgrounds.

Romanian born (with German and Transylvanian ancestry), Uwe has worked for Lexus of Chatswood since early 2007. In that short space of time he has built a reputation as a highly credible consultant who is determined to get the best solution for his clients.

He was Rookie of the Year in 2007, and in 2009 was the No. 1 Lexus Sales Consultant in Australia. The following comment from a client shows just how driven Uwe is to make sure that his clients are satisfied with every aspect of their purchase.

"Thank you so much for making the purchase of my new Lexus such a memorable experience. Your professional knowledge and follow up was much appreciated (as was the absence of pushy sales talk). Thank you for your patience in the delivery process and for making it such a special occasion."

Uwe says the secret to his success is having a great product to sell which he follows up with excellent service. He says his role is to provide clients with the information they want and to be available to guide them through the purchase process. Uwe is successful because he is a very good listener with a "can do" attitude. He likes to meet and exceed people's motoring needs and is good with numbers!

When he is not at work Uwe enjoys keeping fit. A former personal trainer, Uwe does biathalons as well as adventure racing (canoeing, orienteering and mountain bike riding). He says keeping fit is important for feeling good and being at his best for his clients.

It is no surprise then that Uwe looks for high performance in his favourite Lexus. Uwe says that the GS Hybrid is fast, smooth and very quiet. Yet it has the power of a V8 and delivers the fuel economy of a 4 cylinder. It is interesting that "fast, quiet and high performing" is just how we would describe Uwe.

**If you like to deal with a sales consultant who won't rest until you are completely satisfied, then you can trust Uwe Gromen to help you with the purchase of your next Lexus.**

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